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**HOW TO BECOME A  
SUCCESSFUL  
CONSULTANT  
IN YOUR OWN FIELD**

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REVISED, UPDATED AND EXPANDED

By the "Consultant's Consultant"  
**HUBERT BERMONT**

# How To Become A Successful Consultant In Your Own Field

**Christian Drosten**



## **How To Become A Successful Consultant In Your Own Field:**

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**national bibliography** ,1961

**Professionalism in Physical Therapy** Laura Lee (Dolly) Swisher,Catherine G.

Page,2005-02-15 As the role of the physical therapist widens to include more primary care and diagnostic responsibilities there is a greater need for a single up to date resource that explores professional roles and developments in this changing field This new book is the definitive reference on this important topic This concise book provides information on every vital area important to professionalism documentation law and ethics and leadership all in the context of the five roles of the physical therapist as defined by the APTA s Guide to Physical Therapist Practice 2nd Edition Readers will find information on the history of professionalism in physical therapy the five roles of the physical therapist Patient Client Manager Consultant Critical Inquirer Educator and Administrator the role of the physical therapist in today s health care system and professional leadership and development Case studies how to lists and tips from the field encourage critical thinking and provide strategies for various issues The book also offers tips on preparing a portfolio determining leadership style and preparing a professional development plan based on the APTA s five roles Develops and defines principles and concepts of professionalism to guide physical therapists in times of change Follows the APTA s Guide and includes quotes and information from this document throughout Offers a comprehensive history of physical therapy with unique information on origins of the profession Offers comprehensive coverage of legal and ethical issues showing how these issues affect the entire practice of physical therapy Discusses billing and reimbursement practices with specific information on how to document and bill as an aspect of practice Defines and explains the role of the consultant both as an autonomous health care provider or as a member of a health care team Features real life case studies and discussion questions at the end of each chapter to encourage practical application of concepts and test readers knowledge Provides end of chapter tips to help readers develop best practices

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**Independent Consultant** Herman Holtz, David Zahn, 2004-03-22 Publisher Description *Bulletin of the Atomic Scientists*  
 ,1979-02 **Successful Independent Consulting** Douglas Florzak, 1999 Presents a clear road map for starting and  
 maintaining a successful consulting business Whether you are already a consultant or thinking about becoming one this  
 guide has everything you need This book shows you how to Create a business plan Set your rate Select the legal form of your  
 business Set up retirement funding Choose appropriate insurance Market on the Internet Understand basic record keeping

Also included is a recommended resource list and sample worksheets to help you start and maintain your consulting business. If you are an experienced professional at a crossroads in your career this book can point you in the right direction.

**Mini-micro Systems**, 1984     Startups: Going Freelance Stuart Derrick, 2012-08-01. Going freelance is a big step but an exciting journey for you and your career. But where do you start? Going Freelance is a step by step guide for anyone thinking of setting up a freelance business. Whether you have recently left your job looking to set up as a sole trader would like the freedom to work from home or be self employed and your own boss this guide will help you set up as freelance business successfully. Written in a practical style with jargon free expert advice, top tips and real life case studies from successful freelancers that will help you successfully set up a freelance business. Plus a wealth of knowledge and detailed guides to freelance businesses from Startups.co.uk, the UK's no 1 website for start ups. All the essential advice for setting up and going freelance including: The legalities of setting up freelance, Creating the right working environment, Managing your time and workload, Organising your finances and cash flow, Pitching and winning new clients, Managing client relationships, Surviving your first year. Startups.co.uk is the most popular independent website for anyone starting a business in the UK. Launched in 2000 by a successful entrepreneur, it offers unrivalled advice and inspiration from leading entrepreneurs and professionals to over 150,000 people every month. Startups publishes this series of small business books to offer you more detailed help and advice. At Startups we're as passionate about small business as you are. [www.startups.co.uk](http://www.startups.co.uk)

**Kiplinger's Personal Finance**, 1987-12. The most trustworthy source of information available today on savings and investments, taxes, money management, home ownership and many other personal finance topics.     *Home Businesses* Coralee Smith Kern, 1984     *Consulting and Evaluation with Nonprofit and Community-based Organizations* Judah J. Viola, Susan Dvorak McMahon, 2010. The need for consultation and evaluation among nonprofits and government agencies has soared in recent years as funders have demanded accountability and agencies are ill equipped to provide the types of data based information needed. *Consulting and Evaluation with Nonprofit and Community Based Organizations* fills a critical gap in the academic literature for nonprofit management. This unique text is a collection of advice and voices from a diverse group of successful practicing consultants who work with nonprofits and government agencies. Through surveys and interviews these experts relate detailed information on how they got started in consulting, what types of services they provide, what types of clients they serve, the biggest challenges they face and much more. The book also integrates current topics from a wide variety of sources so that interested readers can easily access important information all in one book. Book jacket

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