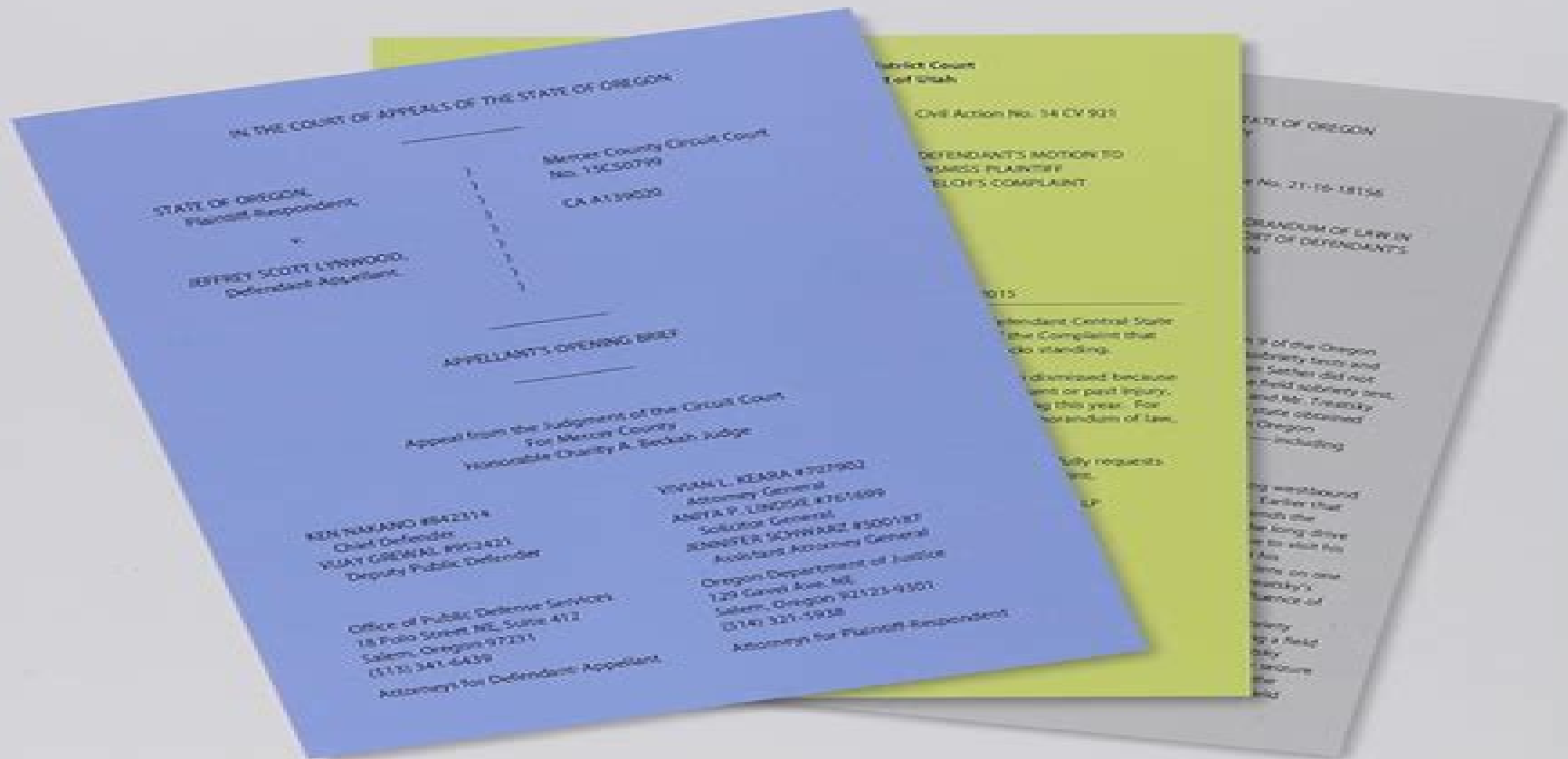


An Advocate Persuades



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Advocate Persuades Joan M Rocklin:

An Advocate Persuades Joan Malmud Rocklin, Robert B. Rocklin, Christine Nero Coughlin, Sandy Patrick, 2022 Click here to view a side by side comparison of the first and second editions The second edition of *An Advocate Persuades* is reorganized into four parts 1 Introduction to Advocacy 2 Developing Arguments from a Persuasive Perspective 3 Constructing Persuasive Court Documents both at the trial and appellate level and 4 Oral Argument both at the trial and appellate level The book also has an expanded appendix which provides an overview of trial and appellate litigation in both civil and criminal cases annotated trial and appellate briefs and advice about moot court competitions The book's first part an Introduction to Advocacy provides an overview of the nature of persuasion generally and the core ethical standards that an advocate is required to follow The second part focuses on the heart of persuasive advocacy developing persuasive arguments This part provides easy to follow step by step advice that students can rely on whether they are drafting a trial motion or appellate brief The advice is provided in five chapters Chapter 3 Organizing Claims and Arguments Chapter 4 Themes for Persuasive Arguments Chapter 5 Drafting Persuasive Arguments Chapter 6 Refining Persuasive Arguments and Chapter 7 Editing Persuasive Arguments The content in these chapters has been significantly revised to provide detailed coverage in a practical and accessible format The chapters incorporate lists checklists graphics charts and updated annotated examples to aid students understanding of the concepts and theories described The third part Constructing Persuasive Court Documents describes the court documents through which attorneys present their persuasive arguments It starts with Chapter 8 Trial Motions 2 Preparing for Oral Argument 3 Presenting Oral Argument 4 Trial Courts vs Appellate Courts and 5 Remote Oral Arguments The newly created fifth section provides students with instruction and practical advice for presenting oral argument remotely The second edition of *An Advocate Persuades* aims to provide clear and concrete instruction about each facet of the persuasive writing and oral argument process in a logical order consistent with how an advocate will typically perform the tasks The text's practical approach to theory coupled with insightful examples will enable readers to transfer their understanding to real life legal settings With straightforward advice informative graphics and an accessible layout this text will be useful both to students in the classroom and to lawyers already in legal practice

An Advocate Persuades Joan Malmud Rocklin, Robert B. Rocklin, Christine Nero Coughlin, Sandy Patrick, 2016 **A Student-Friendly Guide to Move from Civil Law to U.S. Common Law** Nancy Daspit, Kirsten Schaetzel, 2025-09-17 Supporting students adapting to a different way of practicing and studying law *US-Rechtspraxis* Kirk W. Junker, 2017-11-07 Das Handbuch US Rechtspraxis wendet sich sowohl an deutsche Anw lte als auch an international t tige Unternehmen die mit dem US amerikanischen Recht in der Praxis in Ber hrung kommen Thematisch umfasst die Darstellung die wesentlichen Grundz ge des US amerikanischen Prozess und Vertragsrechts Dar ber hinaus beinhaltet dieses Werk weitere wichtige Fachgebiete wie das Umweltrecht und das Seerecht sowie neue Rechtsgebiete wie das Lebensmittelrecht Zahlreiche Formulierungsmuster und Praxistipps unterst

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