

Nature of Consumer Behaviour

Different for different products Consumer behaviour is different for different products there are some consumers who may buy more quantity of certain items and very low quantity of some other items.

Vital for marketers

The knowledge of consumer behaviour enables marketers to take appropriate marketing decisions.

Undergoes a change The consumer behaviour undergoes a change over a period of time depending upon changes in age, education and income level etc.

Nature Scope Important Of Consumer Behaviour

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