# Checklist for Selling Your House This Spring

As you get ready to sell your house, add these items to your to-do list. A real estate professional will also provide other helpful tips based on your specific situation.

#### Make It Inviting

#### Show It's Cared For

#### Boost Curb Appeal



Open blinds or curtains to let the light in



Check lightbulbs and replace as needed



Take down personal photos or items



Fix anything that's broken



Give every room a clear purpose



Clean your vents and baseboards



Vacuum, mop, or sweep floors



Declutter throughout



Organize countertops, cabinets, and closets



Touch up any scuffs on the walls



Power wash outdoor surfaces



Clean the windows (inside and out)



Tidy up the landscaping



Freshen up your entry



Sweep patios, decks, and walkways

### **How To List And Sell Real Estate Successfully**

**Jerry Pujals** 

#### **How To List And Sell Real Estate Successfully:**

How to List and Sell Residential Real Estate Successfully Barb Schwarz, 1996 Written by a top producing real estate agent and one of the nation s most knowledgeable and entertaining professional speakers this text provides a complete step by step proven program for designing and implementing a successful professional real estate career Packed with examples forms charts instructions and illustrative anecdotes The Real Estate Agent's Action Guide to Listing and Sales Success Bob Deutsch, Dearborn Real Estate Education, 1993 Read Bob Deutsch's best advise on successfully listing and selling real estate Included in this text are indexed skills for easy reference scripts for handling phone calls and contacting clients over 1 000 words that will punch up your ads and seven steps to listing properties **How to List Residential Real** Successful Real Estate Selling Thomas Mourning, 2007-03 Using Tom s Estate Successfully Barb Schwarz, 1991 techniques I went from being just an average agent to making 90 000 in one month Bruce Maxon Prudential Realty Whether you have worked in real estate for some time and are producing average earnings or you are already a top producer Successful Real Estate Selling How to Make Big Money Even in Bad Markets can show you how to double your production and generate the same results in half the time Author and former real estate broker Thomas Mourning guides you through the process of selling real estate and discusses how to avoid mistakes increase your sales earnings and work toward results Successful Real Estate Selling shares Mourning's basic keys to success on such topics as the following Prospecting for motivated clients Coordinating open houses Searching for legitimate referrals Working with builders Handling seller price objections Negotiating and presenting an offer Closing the deal Mourning uses many personal real life examples to provide you with the how to specifics he s learned in more than twenty years of award winning real estate sales and management Let Successful Real Estate Selling be your guide to a lucrative real estate career Success as a Real Estate Agent For **Dummies** Dirk Zeller, 2024-07-04 Straight talking advice for new and veteran agents navigating today s real estate market Success as a Real Estate Agent For Dummies helps you create leads close deals and everything in between This updated edition covers changes to interest rates inventory and the impact of recent class action lawsuits on agent compensations With tried and true tactics and fresh ideas from one of North America's top agents this book contains all you need to know about the real estate business Inside you ll find tips and tricks on selecting a company that works best for you and your goals marketing yourself and your listings with influence and communicating effectively with clients The actionable content in this Dummies guide is your ticket to thriving in a wide market Gain insider advice on how to flourish as an agent in all real estate markets Understand how real estate is changing and what those changes mean for you Find secure and sell more properties with optimized listings and outreach Get fresh ideas for improving your results in residential and commercial sales For new licensed real estate agents those switching careers into real estate agenting or seasoned agents looking to refine their prospecting and selling skills this book is a valuable source of information and techniques Rules for Real Estate Success

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