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Advanced Mortgage Loan Officer Business Development Practices

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Advanced Mortgage Loan Officer Business Development Practices:

Advanced Mortgage Loan Officer Business Development Practices Kenneth W. Poole, 2012-12 Comprehensive marketing and business development manual for residential mortgage loan officers Describes exactly where to find and how to cultivate direct and referral business It discloses the secrets of earning a seven figure income Written by one of America's most successful mortgage loan officers with a 40 year career as a mortgage banker Oversight on the Problems of Small Business United States. Congress. Senate. Committee on Banking, Housing, and Urban Affairs. Subcommittee on Small Business, 1976 *Franchise Opportunities Handbook*, 1991-06 *Signal*, 2009 Advance Copy Proposed Rules and Regulations, **Indiana University Bulletin**, 1990 *Principles of Real Estate Practice in Florida* Stephen Mettling, David Cusic, Jane Somers, 2022-09-28 *Principles of Real Estate Practice in Florida* contains the essentials of Florida real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by Florida license law and the FREC 1 course outline It is based on our highly successful and popular national publication *Principles of Real Estate Practice* which is in use in real estate schools nationwide The text is tailored to the needs of the prelicense student It is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical rather than theoretical skills and knowledge *Principles of Real Estate Practice in Florida* is streamlined direct and to the point It includes multiple learning reinforcements It has a student oriented organization both within each section and from section to section Its examples and exercises are grounded in the authors many years in real estate education Table of Contents The Real Estate Business Real Estate License Law and Qualifications for Licensure Real Estate License Law and Commission Rules Authorized Relationships Duties and Disclosure Real Estate Brokerage Activities and Procedures Violations of License Law Penalties and Procedures Federal and State Laws Pertaining to Real Estate Property Rights Estates Condos Coops CDDs HOAs and Time Sharing Title Deeds and Ownership Restrictions Legal Descriptions Real Estate Contracts Residential Mortgages Types of Mortgages and Sources of Financing Real Estate Related Computations Closing Transactions The Real Estate Market and Analysis Real Estate Appraisal Real Estate Investments and Business Opportunity Brokerage Taxes Affecting Real Estate Planning Zoning and Environmental Hazards Real Estate Mathematics For Florida students looking for a Florida specific exam prep book Florida Real Estate License Exam Prep is now available The Rise of New Brokerages and the Restructuring of Real Estate Value Chain Shusong Ba, Xianling Yang, 2018-04-26 This book elaborates on the six pillars of a healthy and standardized real estate brokerage industry the generation distribution and matching of information the transaction system circulation finance mobile Internet the supervision system and professional brokers With each of these pillars playing a role they also mutually interact to constitute an integrated framework that regulates the brokerage industry Presenting practicable extensive and cutting edge research that encompasses various areas of the industry and detailed case studies from around the globe the book

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