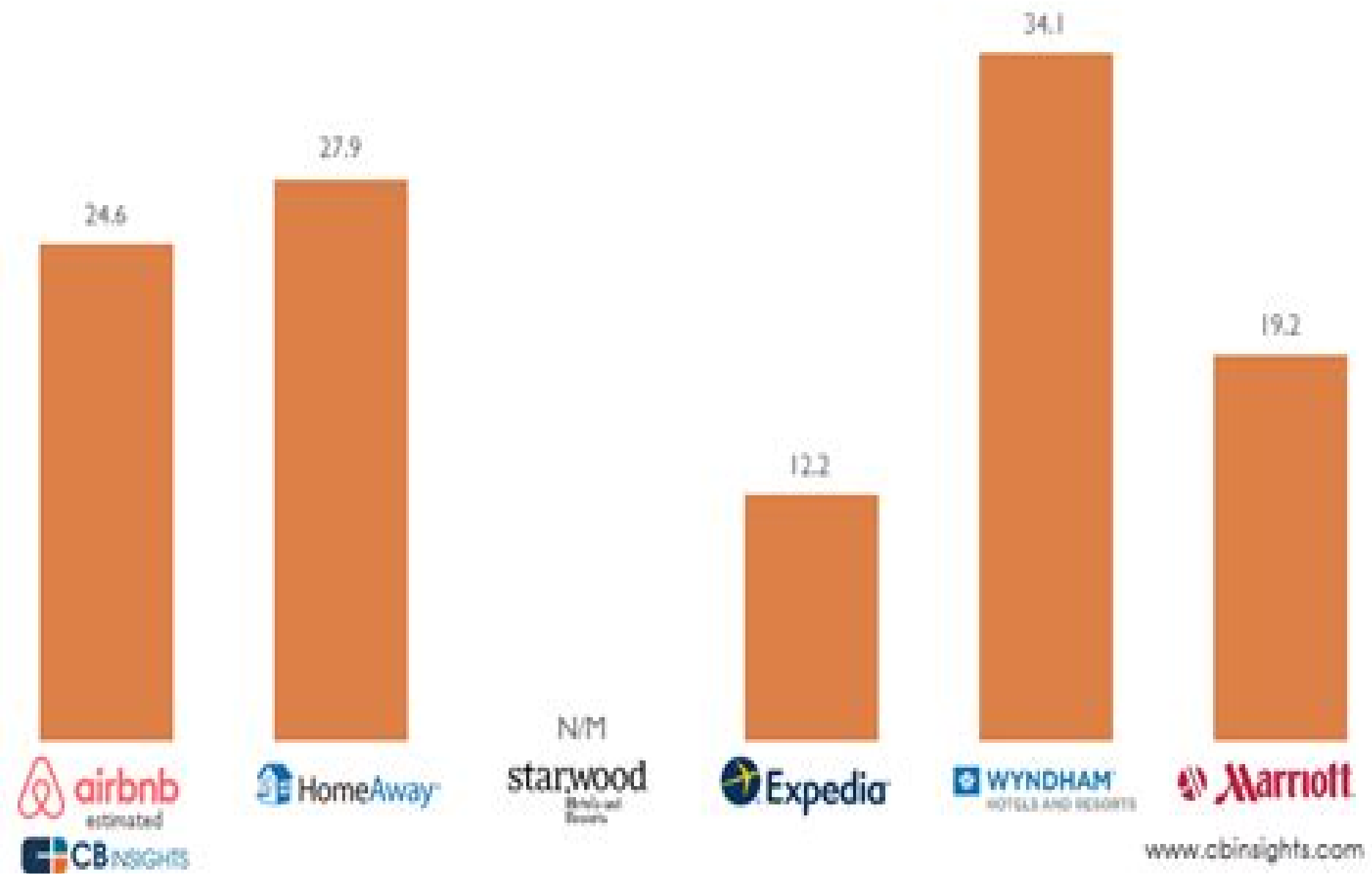


AirBnB vs. Public Competitors: Price/Sales to Revenue Growth



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Management Communication James S. O'Rourke,2023-03-30 This new edition of Management Communication is a case based textbook that introduces students to the strategic communication methods that are crucial to master in order for them to develop into effective and ethical managers at all levels of business Effective communication skills are necessary for success in the business world and James O Rourke has written a highly readable book filled with anecdotes and examples to engage students in the learning process This seventh edition includes both classic and new features The strategic approach is integrated throughout the book allowing students to understand how a communicated message affects the business as a whole New case studies provide students with hands on experience of scenarios they will encounter in the real world looking at global companies such as Facebook and Nike Further updates include new content on technology corporate culture and disinformation An ethical thread is woven through the text demonstrating how ethical decision making can be applied in all aspects of communication Chapters on intercultural communication nonverbal communication and conflict management provide students with the skills to build relationships and influence stakeholders key skills for any manager This text will provide students with a well rounded understanding of management communication and the support material ensures it serves as a complete resource for instructors

The Economic Value of Digital Disruption Vijay Kumar,2023-09-26 This book is a holistic impact study replete with real world examples of digital transformation enhancing businesses and influencing managers thinking It links economic value with digital disruptions arguing that these disruptions deliver economic benefits boost shareholder value and provide societal value The central discourse is on the ability of digitization to make the world a better place to live in The book analyses wealth creation due to digital disruption with a global span It extensively incorporates anecdotal examples of disruptive digitization across countries accentuating the impact of major digital disruptions It is targeted at any professional interested in studying digitization s holistic impact The book provides a discourse on digital topography to make business students industry ready Given the pervasive digital economy and a rapidly evolving business world the book helps practicing managers better appreciate their digital environments Management students who not only have to survive in this digital landscape but also thrive and chart out a lucrative career will benefit significantly from the book

Cities and Digital Platforms Elham Bahmanteymouri,2025-04-15 Cities and Digital Platforms unravels the transformative impact of digital platforms such as Airbnb and Zoom on urban landscapes illustrating their profound influence on housing city planning and the broader economic fabric Through rigorous case studies from cities such as Amsterdam Auckland Sydney and Singapore this book delves into the operational dynamics of these platforms as part of the broader Cybernetic Capital Cycle a concept

developed by the author to describe the nuanced interplay between digital innovations and capitalist cycles This thorough analysis examines the dual roles of digital platforms as both disruptors and catalysts for urban transformation It confronts the challenges of spatial inequality and probes the potential of digital solutions in fostering equitable urban development This book is an essential read for policymakers urban planners and anyone intrigued by the intersection of technology economy and urban life providing critical insights into the evolving dynamics of our cities in the digital age

International Marketing in Practice Véronique Boulocher-Passet,2025-06-26 International Marketing in Practice features select case studies relating to businesses from various markets and countries facing the challenges and decisions involved when undertaking international marketing Across its four sections the book examines how companies can overcome the challenges of connecting with potential customers in a foreign country through strategic choices around which markets to enter identifying appropriate modes of entry successfully adapting their marketing mix for these markets and leveraging a country of origin strategy The book showcases 11 unique and international case studies grounded in the experiences of real companies of varying sizes operating in a range of industries Each case features a case synopsis learning objectives a concise narrative along with stimulating discussion questions for individual cases as well as each section These compact case studies will enable students to apply concepts to situations in other organizations thus strengthening their understanding and supporting learning This exciting new text is designed as recommended reading on undergraduate and postgraduate International Marketing and International Business courses For instructors who teach with the cases there are accompanying teaching notes available online

Proceedings of the 2nd International Conference on Business and Policy Studies Canh Thien Dang,Javier Cifuentes-Faura,Xiaolong Li,2023-10-07 This proceedings volume contains papers accepted by the 2nd International Conference on Business and Policy Studies CONF BPS 2023 which are carefully selected and reviewed by professional reviewers from corresponding research fields and the editorial team of the conference This volume presents the latest research achievements inspirations and applications in applied economy finance enterprise management public administration and policy studies CONF BPS 2023 was a hybrid conference that includes several workshops offline and online around the world in Cardiff Jan 2023 London Feb 2023 and Sydney Feb 2023 Prof Canh Thien Dang from King s College London Prof Arman Eshraghi from Cardiff Business School and Prof Kristle Romero Cort s from UNSW Business School have chaired those offline workshop

Inventing the Cloud Century Marcus Oppitz,Peter Tomsu,2017-08-03 This book combines the three dimensions of technology society and economy to explore the advent of today s cloud ecosystems as successors to older service ecosystems based on networks Further it describes the shifting of services to the cloud as a long term trend that is still progressing rapidly The book adopts a comprehensive perspective on the key success factors for the technology compelling business models and ecosystems including private public and national organizations The authors explore the evolution of service ecosystems describe the similarities and differences and analyze the way they have created

and changed industries Lastly based on the current status of cloud computing and related technologies like virtualization the internet of things fog computing big data and analytics cognitive computing and blockchain the authors provide a revealing outlook on the possibilities of future technologies the future of the internet and the potential impacts on business and society

Transfer Pricing and Value Creation Raffaele Petruzzi,Romero J.S. Tavares Esq.,2019-09-02 Value Creation and its effects on Transfer Pricing and tax law Emerging from the OECD G20 BEPS Project a new somewhat fuzzy notion of Value Creation came to permeate not only Transfer Pricing language but also wider allocation rules and anti abuse provisions in international tax law The notion of Value Creation reframes the interpretation and application of the Arm s Length Principle ALP that is embedded in Articles 7 and 9 of the OECD Model Convention This new Value Creation notion and approach assist in understanding key enterprise functions while different industry sectors manifest these concepts in various ways Situating such notions and this approach within the law of tax treaties and analyzing terms of the OECD Transfer Pricing Guidelines alongside their factual context is the aim of this book Here law students address Transfer Pricing and Value Creation in sectors as varied as commodities trade automotive consumer products food and beverages pharmaceutical and life sciences telecommunications and the key topic of value creation in a digitalized economy Our LL M students were required to address issues not explored in legal research and to discuss factual topics relevant for Transfer Pricing All students focused on topics that are new to the international tax debate that keep evolving and on factual matters that often escape legal research

Collaborative Economy and Tourism Dianne Dredge,Szilvia Gyimóthy,2017-05-30 This book employs an interdisciplinary cross sectoral lens to explore the collaborative dynamics that are currently disrupting re creating and transforming the production and consumption of tourism House swapping ridesharing voluntourism couchsurfing dinner hosting social enterprise and similar phenomena are among these collective innovations in tourism that are shaking the very bedrock of an industrial system that has been traditionally sustained along commercial value chains To date there has been very little investigation of these trends which have been inspired by amongst other things de industrialization processes and post capitalist forms of production and consumption postmaterialism the rise of the third sector and collaborative governance Addressing that gap this book explores the character depth and breadth of these disruptions the creative opportunities for tourism that are emerging from them and how governments are responding to these new challenges In doing so the book provides both theoretical and practical insights into the future of tourism in a world that is paradoxically becoming both increasingly collaborative and individualized

Peer-to-peer Accommodation and Community Resilience Anna Farmaki,Dimitri Ioannides,Stella Kladou,2022-03-16 The growth of peer to peer P2P accommodation has been remarkable However the rapid expansion of the phenomenon has yielded several concerns over its potentially negative economic social and environmental impacts These impacts are highlighted in policy agendas as an emerging problem encountered by many local communities in destinations experiencing a boom in P2P accommodation Specifically concerns have been raised over

the impact of the growth of P2P accommodation on local housing markets residents well being and the environment as a result of the touristification of residential areas In fact many observers accuse P2P accommodation of fuelling the overtourism problem that several destinations face This edited book addresses the need to examine the P2P accommodation phenomenon from a community resilience lens In particular through a collection of chapters presenting a range of empirical and conceptual perspectives from urban and rural communities the book considers the implications of P2P accommodation growth on the resilience of local communities and the sustainable development of places

Sharing Economy and the Impact of Collaborative Consumption de Luna, Iviane Ramos, Fitó-Bertran, Àngels, Lladós-Masllorens, Josep, Liébana-Cabanillas, Francisco, 2019-09-20 The introduction of new technology and technological services worldwide has ushered in a new wave of peer to peer and access driven companies that are disrupting the most established business categories The emergence of these new business models has upset the flow in contemporary society and transformed people's behavior towards sharing based economies Companies and entrepreneurs can see this significant change in people's behavior as both an opportunity and a threat *Sharing Economy and the Impact of Collaborative Consumption* provides emerging research on the impact that the sharing services are having on society as well as the importance of the sharing economy development in the coming years dealing with relevant issues such as regulations the technological aspects involved in these platforms the impact in the tourism sector and consumer behavior in relation to these services Multidisciplinary in nature this publication establishes links between economics finance marketing consumer behavior and IT and covers topics that include e commerce consumer behavior and peer economy It is ideally designed for researchers students business professionals and entrepreneurs seeking current research on the impact that this industry has on various economic marketing and societal aspects of different countries

Collaborative Value Co-creation in the Platform Economy Anssi Smedlund, Arto Lindblom, Lasse Mitronen, 2018-07-11 This book offers a service science perspective on platform orchestration and on collaborative consumption providing an overview of research topics related to service dominant logic in multi sided markets The chapters give an international and multi disciplinary overview of the current topics of digital service platforms from many angles This overview helps in filling the gap between service science and recent research of the platform economy and paves the way for future service platform research Open standards and distributed databases such as blockchain configurations increase the connectivity of business ecosystems as devices and systems exchange data with each other instead of through intermediaries This exchange opens up opportunities for new value constellations makes services globally scalable and connects local service systems as integrated systems of systems The book brings together established academics from a number of disciplines This collaboration makes it possible to provide novel constructs and empirical results that help the reader to understand how value is co created and orchestrated in the era of digital service platforms In addition to theory building practical implications for wider managerial and policy use are highlighted The topics in this book are

related to service platform technologies organizational capabilities and strategies and management in the contexts of retail healthcare and the public sector A wide selection of case studies is used to demonstrate the implications of platforms for different service and economic contexts Combining both theory and practice this book is highly recommended for readers interested in the service and marketing point of view on the platform economy and for practitioners strategizing for scalable service platforms Chapters 4 and 10 are available open access under a Creative Commons Attribution 4.0 International License via link [springer.com](https://www.springer.com)

Social and Psychological Determinants of Value Co-creation in the Digital Era

Ricardo Martinez Cañas, Maria Angeles Garcia Haro, Pablo Ruiz-Palomino, Louise Kelly, 2021-07-21

Designing for

Service Daniela Sangiorgi, Alison Prendiville, 2017-02-23 Service design is the activity of planning and organizing people infrastructure communication and material components of a service in order to improve its quality and the interaction between service provider and customers It is now a growing field of both practice and academic research Designing for Service brings together a wide range of international contributors to map the field of service design and identify key issues for practitioners and researchers such as identity ethics and accountability Designing for Service aims to problematize the field in order to inform a more critical debate within service design thereby supporting its development beyond the pure methodological discussions that currently dominate the field The contributors to this innovative volume consider the practice of service design ethical challenges designers may encounter and the new spaces opened up by the advent of modern digital technologies

Global Entrepreneurship and New Venture Creation in the Sharing Economy

Zakaria, Norhayati, Kaushal, Leena Ajit, 2017-07-13 Technological advances have resulted in higher development of online businesses As such new entrepreneurs need to develop a different set of skills and strategies to be successful in the realm of digital business Global Entrepreneurship and New Venture Creation in the Sharing Economy is a pivotal reference source for the latest scholarly research on knowledge and skills essential to entrepreneurs for new business start ups in the globalized and digital age Featuring extensive coverage on a broad range of topics such as branding social capital and e commerce this publication is ideally designed for professionals researchers and academicians seeking current research on developing the right mindset culture and behaviors for business success in the digital age

Corporate Sustainability and Responsibility in Tourism Dagmar Lund-Durlacher, Valentina Dinica, Dirk Reiser, Matthias S. Fifka, 2019-05-03 This book offers essential insights into how the world's second largest industry tourism is responding to challenges involved in expanding the corporate social responsibility CSR concept to corporate sustainability and responsibility referred to as CSR 2.0 It analyzes the typical setup of tourism with various types of commercial agents corporations small and medium sized enterprises public private partnerships social enterprises and local cooperatives In addition the book examines a broad range of voluntary initiatives the effectiveness of these efforts and how contextual and wider policy features shape these relationships The book is divided into three parts the first of which elaborates on strategic drivers and rationales for CSR In turn the second part introduces

readers to design approaches for CSR programs and envisaged impacts while part three focuses on implementation certification reporting and possible outcomes Each part offers a mixture of theoretical perspectives synthesis analyses and case studies The respective chapters tackle a broad spectrum of tourism sub sectors e g the cruise industry aviation gastronomy nature based tourism and urban destinations

Revolution of Innovation Management Alexander Brem, Eric Viardot, 2017-01-31 This edited volume explores how the rapid development of business model innovation changes innovation management at an international level It discusses the next phases in its development and the impact that this could have on the field The authors identify and examine recent trends which have the potential to disrupt the traditional way of managing innovation notably in terms of creativity product development and process change In line with the constant globalization of innovation the second volume of Revolution of Innovation Management offers a variety of international perspective on these topics with illustrations and analysis coming from Asia America and Europe

OECD Digital Economy Outlook 2017 OECD, 2017-10-11 The OECD Digital Economy Outlook examines and documents the evolutions and emerging opportunities and challenges in the digital economy It highlights how OECD countries and partner economies are taking advantage of ICTs and the Internet to meet their public policy objectives

ECIE2015-10th European Conference on Innovation and Entrepreneurship Renata Paola Dameri, Roberto Garelli and Marina Resta, 2015-08-24 These proceedings represent the work of contributors to the 10th European Conference on Innovation and Entrepreneurship ECIE 2015 hosted this year by The University of Genoa Italy on the 17 18 September 2015 The Conference Chair is Prof Luca Beltrametti and the Programme Co chairs are Prof Renata Paola Dameri Prof Roberto Garelli and Prof Marina Resta all from the University of Genoa ECIE continues to develop and evolve Now in its 10th year the key aim remains the opportunity for participants to share ideas and meet the people who hold them The scope of papers will ensure an interesting two days The subjects covered illustrate the wide range of topics that fall into this important and growing area of research The opening keynote presentation is given by Marco Doria Mayor of Genoa on the topic of Innovation and entrepreneurship in Genoa past present and future A second keynote will be given by Flavia Marzano from the National board for innovation and Italian digital agenda on the topic of Innovation New visions not just new technologies The second day Keynote will be given by Roberto Santoro President of the European Society of Concurrent Engineering Network ESoCE Net on the topic of People Olympics for healthy and active living A people driven social innovation platform In addition to the main themes of the conference there are a number of specialist mini tracks on topics including Innovation and strategy Entrepreneurship education in action The theory and practice of collaboration in entrepreneurship and Challenges for entrepreneurship and innovation in the 21st Century With an initial submission of 275 abstracts after the double blind peer review process there are 88 Academic research papers 6 PhD research papers 1 Masters Research paper 4 work in progress papers and 1 Non academic paper published in these Conference Proceedings These papers represent research from Australia Brazil Bulgaria Colombia Croatia

Cyprus Czech Republic Denmark Egypt Finland France Germany Ghana Greece Hungary India Iran Ireland Israel Italy Japan Kazakhstan Kuwait Lithuania Malaysia Mexico Netherlands New Zealand Nigeria Norway Poland Portugal Romania Romania Russia Russian Federation Saudi Arabia South Africa Spain Sweden Thailand Thailand UK and USA **The Sharing Economy and the Tourism Industry** Roya Rahimi, Babak Taheri, Dimitrios Buhalis, 2022-04-29 The sharing economy is at the centre of current debates involving new technologies sustainability big data and stakeholder engagement This edited volume encourages new theoretical and empirical development on sharing economy studies in the service industries field

Airbnb Valuation 2015 Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the ability of words has become more evident than ever. They have the capacity to inspire, provoke, and ignite change. Such may be the essence of the book **Airbnb Valuation 2015**, a literary masterpiece that delves deep into the significance of words and their affect our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall impact on readers.

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