PAUL ALLEN

ARTISTA MANAGEMENT

FOR THE MUSIC BUSINESS

FOURTH EDITION



Artist Management For The Music Business 2e Epub

Chris Bradford

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Artist Management for the Music Business 2e Paul Allen, 2012-10-12 Artist Management for the Music Business provides clear in depth information on what to do as an artist manager and how to do it preparing the reader for the realities of directing the careers of performers in the risky but rewarding music business. The book prepares the reader for a successful career looking at the application of classic management theory to artist management featuring profiles of artist managers an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals Updated information including a directory of artist management companies is available on the companion website Artist Management for the Music Business is written for record industry employees who want to know both what to do as a professional artist manager and how to do it as well as for all students studying music business or industry programs Key industry insight for both the new and experienced artist managers Exclusive planning and management tools Successful career strategies for managers and the artists they manage Fully cited text from literature personal interviews and personal experience of the author Career and business planning for the artist manager including fully detailed and exclusive career plan template for an artist Artist Management for the Music Business 2e, 2nd Edition Paul Allen, 2012 Artist Management for the Music Business provides clear in depth information on what to do as an artist manager and how to do it preparing the reader for the realities of directing the careers of performers in the risky but rewarding music business. The book prepares the reader for a successful career looking at the application of classic management theory to artist management featuring profiles of artist managers an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals Updated information including a directory of artist management companies is available on the companion website Artist Management for the Music Business is written for record industry employees who want to know both what to do as a professional artist manager and how to do it as well as for all students studying music business or industry programs Key industry insight for both the new and experienced artist managers Exclusive planning and management tools Successful career strategies for managers and the artists they manage Fully cited text from literature personal interviews and personal experience of the author Career and business planning for the artist manager including fully detailed and exclusive career plan template for an artist The Art of Music Business Management Mika Karhumaa, 2024-03-27 THE NEXT GENERATION OF MUSIC BUSINESS BOOKS IS HERE Karhumaa s seventh book introduces artist management from an unprecedented perspective Modern artist management can be divided into three compartments When these are presented to you and reflected onto a transparent wall you see things from a manager s point of view Through this you ll see the four audiences of the music industry This is the scene the areas of action where all of this takes place This framework has been developed for today s rapidly evolving world It travels with you everywhere Whatever you need to do invest in understanding this framework and start taking action This book teaches you how to utilize it Modern

artist management is increasingly taking place in the digital realm and resembles screenwriting As technology evolves introducing new features almost daily the management needs to adapt swiftly This book discusses how success can be achieved in navigating this task The book is intended for all professionals in the industry Management is a topic that touches all of us in one way or another The book is particularly well suited for educational purposes A manager needed to write this book The author has three decades of experience in multiple capacities Mika Karhumaa is a music business manager specializing in artist management and contracts copyright He lectures on the subject and acts as a strategist in many Artist Management for the Music Business Paul Allen, 2022-03-20 Anyone managing an artist s career needs to be well versed and have a savvy understanding of the moving parts of the music business Learn how and why those moving parts move as well as how to manage and navigate a music based career Artist Management for the Music Business gives a comprehensive view of how to generate income through music and how to strategically plan for future growth The book is full of valuable practical insights It includes interviews and case studies with examples of real world management issues and outcomes Updates to this new edition include a new chapter for independent self managing artists expanded and updated sections on networking social media and streaming and a basic introduction to data analytics for the music business This book gives access to resources about artist management and the music business at its companion website www artistmanagementonline com Artist Management for the Music Business Paul Allen, 2014-07-17 With the evolution of the music business and the shifting influence of large record labels the artist manager is now more than ever at the center of an artist's career Artist managers are tasked with keeping abreast of the music industry and supporting the artists under their management while simultaneously managing their own careers Including key industry insights exclusive planning guidance management tools and strategies for a successful career Artist Management for the Music Business has the tools to support any new or experienced artist manager Through its analysis of over a dozen case studies lessons and contract examples author Paul Allen provides a focused look at managing artists careers This follow up to the best selling second edition features a new chapter on entrepreneurship including detailed information on how to run an artist management enterprise as a business and includes coverage of anticipating risks reacting to challenges and basic money management The chapter also contains additional sections on the effective use of social media the Web and handling online Artist Management for promotion For additional resources visit the book s website at www artistmanagementonline com the Music Business ,2011 This Business of Artist Management Xavier M. Frascogna, Jr., H. Lee Hetherington, 2011-11-09 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician s career from both the artist s and manager s point of view This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications copyright

licensing on the Web navigating trade identity issues on the Net domain names and the high tech fight against cyberpiracy Included are real world examples as well as new interviews with top booking agents personal managers concert promoters record company executives road managers and artists For aspiring and professional managers in the music entertainment field as well as musicians music publishers and record company personnel Winner of the presigious ASCAP Deems Taylor Award for excellence in music publishing This replaces 0 8230 7705 5 which sold more than 25 000 copies Management, Marketing and PR Chris Anderton, James Hannam, Johnny Hopkins, 2022-02-24 This book is your guide to the study and practice of music management and the fast moving music business of the 21st century Covering a range of careers organisations and practices this expert introduction will help aspiring artists managers and executives to understand and succeed in this exciting sector Featuring exclusive interviews with industry experts and discussions of well known artists it covers key areas such as artist development the live music sector fan engagement and copyright Other topics include Managing contracts and assembling teams Using data audits of platforms to adapt campaigns Shaping opinions about music musicians events How the music industry can be more diverse inclusive and equitable for the benefit of all Working with venues promoters booking agents and tour managers Branding sponsorship and endorsement Funding crowdsourcing and royalty collection Ongoing digital developments such as streaming income and algorithmic recommendation Balancing the creative and the commercial it is essential reading for students of music management music business and music promotion and anybody looking to build their career in the music industries Dr Chris Anderton Johnny Hopkins and James Hannam all teach on the BA Music Business at the Faculty of Business Law and Digital Technologies at Solent University Southampton UK This Business of Artist Management Xavier M. Frascogna, 1997 Formerly entitled Successful Artist Management this book is designed as a reference work for artist management in the music business "The" art of music business management - for artists & managers, 2022 The Live Music Business Andy Reynolds, 2021 The Live Music Business Management and Production of Concerts and Festivals Third Edition shines a light on the enigmatic live music business offering a wealth of inside advice and trade secrets to artists and bands looking to make a living in the industry Previously published as The Tour Book this new edition has been extensively revised reorganized and updated to reflect today s music industry This practical guidebook examines the roles of the key players from booking agents to concert promoters artist managers to talent buyers and the deals conventions and processes that drive this global business Written by a touring professional with over 25 years of experience and featuring interviews with figures from across the music industry this book understands that playing live is crucial to the success of any musician band or artist explaining issues like What managers promoters and agents do and how they arrange shows and tours How to understand and negotiate show contracts How to ensure your show has maximum impact How to appear professional and knowledgeable in an industry with its own conventions language and baffling technical terms How to get bigger and better shows Intended for all music artists The Live

Music Business presents proven live music career strategies covering every aspect of putting on a live show from rehearing and sound checks to promotions marketing and contracts In an era when performing live is more essential than ever this is the go to guidebook for getting your show on the road and making a living from music The Essence of the Music Business Mika Karhumaa, 2021-05-25 The fully revised Second Edition is here New examples have been added to better reflect the present time Also as a main focus strategic thinking the ability to create long term plans and how to prepare for this in everyday activities are also present in this book Understanding the importance of strategy is the basis for rational advancement In the music business strategies are not always perceptible. They are multi layered long lasting but also instantaneously effective The ultimate goal often transpires along the way In order to understand tactics one has to read between the lines The reason why different pre conditions and industrial expectations must always be taken into account is due to conflicts between artistic and economic goals An artist's progress often depends on their interest groups comfort to these aspects and is about maintaining the balance between business objectives and the artist's story. This book deals with factors affecting strategy and how it relates to the artist and their management Although viable passive income generation in the streaming era is what is most sought after no other aspect including social media capital should be ignored as it is often even more important All this has an impact on how an artist succeeds in other music business areas This book illustrates the current state of things in light of new opportunities Strategy is the final chapter of The Essence of the Music Business Trilogy from Mika Karhumaa The Essence of the Music Business Mika Karhumaa, 2018-08-07 This classic of music business books has received a second edition The fully revised piece delves even deeper into the most important insight of modern music management the endearing inter dependence between the artist and the manager In accepting this it is possible to achieve strategically sustainable results also in terms of music The music industry is an artist centered business environment Many operations are the result of an artist s management or the artist themselves managing initiatives or reactions This book deals with the environment and practices affecting it Where the first volume of this book series dealt with agreements this second part represents the realities and themes generally perceived to be worth pursuing The first volume intended to understand agreements whereas in this book we try to understand the artist Knowledge of the music industry is central Reciprocity and understanding the needs of others is a cornerstone to successful operations When the artist s management and other background forces are able to imagine themselves in the artist s position it is easier to relate their own activities towards achieving common goals On the other hand when an artist understands their affiliates and their needs it is easier for them to accept the measures they have to take The author of this book has had an over two decade career as an international artist manager and legal advisor His first book was considered widely throughout the world This second volume deals with the same topic from another perspective Although it is specially targeted for artists and managers it is also suitable for general information needs The book is well suited also for educational use The Art of Business in Music, Second

Edition Pete Warner, 2024-11-24 The Art of Business in Music Second Edition Endorsed by Alander Big AJ Pulliam Jr Former Marketing Director Universal Music Group Master your music career with hard truths insider tactics and powerful business strategies The guide every artist needs to win in a game built to exploit them This isn t your typical music business book It s your tactical defense manual the business plan every artist producer writer and musician needs to succeed Especially those who refuse to be another casualty in an industry that profits off ignorance The music industry isn t designed for you to win It s built to serve the corporate structure powered by the talent and heart of artists like you who fuel its engine But with the right knowledge you can level the playing field What's Inside This Book Years of battle tested strategies hard earned insights and invaluable lessons Pete Warner gained from industry professionals experts and legends From stepping into the industry to becoming a multi platinum songwriter and Grammy nominee Pete's journey reveals the hidden truths contracts pitfalls and power moves that define the game No fluff No sugarcoating You re getting the real unfiltered uncut and unapologetic This Second Edition does more than teach it takes a stand For the first time in publishing history a music business book includes a formal public petition to the United States Copyright Office calling for a Notice of Inquiry NOI into the practices of the Mechanical Licensing Collective The MLC The author officially urges the Copyright Office to launch an NOI in response to the MLC s ongoing obstruction and failure to comply with federal law specifically its disregard for properly executed Notices of Termination under Title 17 U S Code 203 of the United States Copyright Act This public request to the United States Copyright Office now preserved as part of the permanent record within this book represents a real world effort to reclaim mechanical rights under federal law Chapter 6 presents the supporting evidence and details of the complaint This is not theory it is advocacy in action grounded in fact ethics and an urgent commitment to defend the rights of authors and composers as protected by federal statute The MLC operating under the authority of the United States Copyright Office is legally obligated to honor these rights Yet its current actions stand in direct conflict with those obligations Beyond its groundbreaking content this book guides you through mastering the music industry from that first spark of inspiration through the climb to success and far beyond what most artists ever imagine Completely Rewired Fully Reloaded Deeply Expanded We ve taken everything from the first edition and enhanced it then added over 40 000 new words packing nearly 100 000 words of harder truths tactics business intel and actionable knowledge You ll Learn How contracts masters syncs PROs and copyright really work What's behind the recoupable expenses trap How to recognize manipulation tactics before you sign anything Why ownership is everything The 250 personality traits to watch for in allies and snakes You Have Two Choices 1 If you re not ready to face the truth about the business of music this isn t the book for you 2 If you know your time to shine has arrived and you re ready to make your mark then buy The Art of Business in Music Second Edition now and equip yourself to handle anything the industry throws your way No matter what No matter where No matter when You will always be prepared and ready to win Edition Notes Google Play eBook Word Count 99 743 Release Date 11 24 24 Latest

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Creativity Mark A. Runco, 2014-02-27 An integrative introduction to the theories and themes in research on creativity the second edition of Creativity is both a reference work and text for courses in this burgeoning area of research The book begins with a discussion of the theories of creativity Person Product Process Place the general question of whether creativity is influenced by nature or nurture what research has indicated of the personality and style of creative individuals from a personality analysis standpoint and how social context affects creativity This wide ranging work then proceeds to coverage of issues such as gender differences whether creativity can be enhanced if creativity is related to poor mental or physical health and much more The book contains boxes covering special interest items including one page biographies of famous creative individuals and activities for a group or individual to test or encourage creativity as well as references to Internet sites relating to creativity Includes all major theories and perspectives on creativity Consolidates recent research into a single source Includes key terms defined and text boxes with interesting related material Single authored for clarity and consistency of presentation Who's who in America ,1958 Artist and Band Management Ben O'Hara, Mark Beard, 2011 Shane Simpson's Music Business is the seminal text for anyone studying the music industry in Australia and New Zealand This Music Business Educational Supplement is a curriculum based supplement to Simpson's Music Business Book This book is also a great starting point for the artist or aspiring band manager just starting out It enables them to take a hands on approach to this vital aspect of the business It is also a vital tool for the self managed artist or managers looking to get their artists noticed **Artist Management Out Loud** Chris Bradford, 2006 The OutLoud series is a unique instant and light hearted approach to the music business Using a cool and practical format with cutting edge illustrations each page answers important questions about artist management This work features a foreword by industry head hancho Rob Holden manager of David Gray OutLoud is endorsed by Yamaha and is associated with the Academy of Contemporary Music Managing Your Band Stephen Marcone, 2010 Covering entrepreneurship branding social networking publicity touring contracts marketing trademarks merchandising and record companies this edition includes the intricacies of 360 deals and new business models for succeeding in the virtual world and new contracts for personal management and artists releasing their own digital product The Music Management Bible Nicola Riches, 2012-08-13 Completely revised and updated this new edition of the standard music industry textbook includes everything that you need to know as a music manager in the today s fast changing musical environment With a special focus on the implications of the digital age for the music professional this is the essential handbook for anyone involved in the music business

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