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DARRYL DAVIS

How To Become A Power Agent In Real Estate

Gerald Cortesi



How To Become A Power Agent In Real Estate:

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State-by-State Guide to Commercial Real Estate Leases, 2024 Edition Senn,2006 **Real Estate Due Diligence** Mary Ann Hallenborg,2015-12-22 Real Estate Due Diligence is the first textbook on due diligence the cornerstone of every successful real estate deal Due diligence is designed to uncover potential risks posed by a real estate acquisition financing or development project and failure to carry it out successfully can result in costly oversights and diminished investment returns This book demonstrates how to assess and manage legal risks on properties such as office buildings shopping centres industrial buildings apartments and hotels before the transaction closes Real estate students and practitioners are taken through all of the essential due diligence areas including Titles and ownership issues Zoning and land use Liens and mortgages Condition assessments Environmental and operational concerns And lease analysis Throughout the book major laws and court cases are used to illustrate due diligence issues and provide rich opportunities for classroom study and discussion Practice points and comprehensive due diligence checklists help readers to go on to put their learning in practice This book fills a gap in the real estate literature and is perfect for use as a college textbook a practitioner s guide or for industry training **The Real Estate Agent's Guide to FSBOs** John MALOOF,2007-10-24 This invaluable resource provides you with tools and techniques to make big money by prospecting For Sale By Owner properties According to the National Association of Realtors 86% of new real estate agents don t make it past their first year The majority give up due to frustration and the overwhelming start up costs involved in the industry However there is an untapped resource that will help agents take their careers to new heights the For Sale By Owner FSBO listing Author John Maloof has built a stellar

career by farming FSBOs He made six figures his first year as a real estate agent using his prospecting plan Now in *The Real Estate Agent's Guide to FSBOs* he shows other agents how they can do the same Using these proven techniques agents will learn how to find FSBOs approach a prospect make a listing presentation that will convince even the most reluctant homeowner handle rejections formulate a marketing plan service listings build a referral base stage open houses close the sale Complete with Internet resources and a sample resume and log sheet *The Real Estate Agent's Guide* is the one book that will show new agents and experienced realtors alike how to make more money than they ever thought possible **Modern Real Estate Practice in North Carolina** Galaty, Wellington J. Allaway, Robert C. Kyle, 2003 The leader in North Carolina real estate education this fundamentals text helps students prepare for their licensing exams and for their careers as real estate professionals Highlights include a new appendix including the North Carolina license law commission rules trust account guidelines and the license law and rule comments new math solutions added to the answer key for all math problems and Instructor Resources including a testbank with more than 500 questions and PowerPoint presentations **The American State Reports** Abraham Clark Freeman, 1894 Statutes of California and Digests of Measures California, 1850 **How to Invest Right and Prosper** A K Narayan, 2018-11-30 Investing is not a casual act What makes this book unique is that it covers the entire spectrum of personal finance management With a wide range of investment options available today this book guides you in a simple manner to make the right choices It empowers the reader to identify the right investment Retail Investors or HNIs or corporate honchos there is a plan for everyone in this book **Statutes of California Passed at the ... Session of the Legislature** California, 1850 *The Statutes of California* California, 1850 Official laws of the State from general state wide applications to individual private bills Central Reporter , 1886 **Mastering Real Estate Principles** Gerald Cortesi, 2003-10 NULL

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